

Migration Policy in a Spatial Equilibrium Model with Housing

Sean Bassler*

University of Minnesota

Jakub Pawelczak[†]

University of Minnesota

[Click here for the most recent version.](#)

This version: 1 November 2024

Abstract

Should we tax or subsidize migration to more productive but overcrowded cities? This paper investigates the efficiency of the Rosen-Roback model in a spatial equilibrium context with inelastic housing supply, with a significant externality in housing markets. As workers move to the most productive cities to capitalize on higher wages, they inadvertently raise housing prices, imposing congestion costs on all residents. This negative externality leads to an inefficient allocation of labor, with too many workers concentrated in high-productivity, high-cost areas. We explore the optimal policy response and find that taxing labor in these congested cities and redistributing workers can improve overall welfare. Specifically, the optimal labor tax increases welfare by 0.1%. Our calibrated model shows that correcting the externality raises housing consumption by 2.6% while reducing goods consumption and output by 1.2%, emphasizing the trade-offs between migration-driven economic gains and the cost of higher housing prices.

*Email address: bassl009@umn.edu. Preliminary. Do not cite without permission.

[†]Email address: pawel042@umn.edu

1 Introduction

The growing interest in place-based policies highlights the critical role of geography in shaping economic outcomes. These policies aim to allocate resources to specific regions to promote growth and equity, often emphasizing their distributional impacts (Austin et al., 2018). However, the efficiency implications of such policies remain underexplored, particularly in the context of spatial equilibrium models. This paper addresses this gap by examining whether the benchmark Rosen-Roback model, a foundational framework for understanding spatial economic behavior (Rosen, 1974; Roback, 1982), yields efficient outcomes when applied to cities with inelastic housing supply.

The Rosen-Roback model provides a powerful lens to study how workers and firms sort across cities based on local amenities, productivity, and housing markets. Cities are characterized by heterogeneity in these attributes, and their housing markets play a pivotal role in shaping spatial outcomes. Recent work by Hsieh and Moretti (2019) emphasizes the significance of housing constraints in driving spatial misallocation, underscoring the relevance of studying housing-induced externalities within the Rosen-Roback framework.

In this model, cities host two key sectors: a tradable goods sector, where labor produces output governed by city-specific productivity, and a housing sector, which combines land and goods to produce non-tradable housing. Workers, who are ex-ante homogeneous, freely choose where to live and work, basing their decisions on utility maximization. Their utility depends on the consumption of tradable goods, housing, and local amenities. In equilibrium, utility levels equalize across cities due to worker mobility, as described in classic spatial equilibrium frameworks (Roback, 1982).

A critical congestion force in this model arises from the inelastic housing supply. Housing production exhibits decreasing returns to scale, leading to rising housing prices as city populations grow. This prevents all workers from concentrating in the most productive locations, a phenomenon that parallels the findings of Saiz (2010) on housing supply elasticity and urban development.

The competitive equilibrium of this model has two notable features. First, worker consumption of goods and housing is directly tied to city productivity, as higher productivity translates into higher wages. Second, when workers relocate to high-productivity cities, they impose a negative externality by driving up housing prices for all residents. This externality distorts labor allocation across cities, creating inefficiencies and spatial misallocation, as highlighted by ?.

To address these inefficiencies, we compare the competitive equilibrium to a Pareto efficient allocation derived from a social planner’s problem. The social planner internalizes the housing market externality, reallocating labor and resources from high-productivity cities to less productive ones. This reallocation mitigates congestion effects, improving utility in productive cities while addressing inefficiencies associated with overconcentration. Our analysis parallels studies of optimal spatial allocation and labor mobility ([Bartik and Rinz, 2018](#)).

We quantify the inefficiencies of the competitive equilibrium by calibrating the model to U.S. data. Our results indicate that transitioning to the efficient allocation would increase welfare by 0.1 percent, equivalent to a small subsidy to goods consumption. These welfare gains arise from a reallocation of resources that increases overall housing consumption while modestly reducing goods consumption and total output.

This paper makes several contributions to the literature. First, it provides a theoretical framework to analyze efficiency in spatial equilibrium models with housing externalities, building on and extending the work of [Rosen \(1974\)](#), [Roback \(1982\)](#), and [Hsieh and Moretti \(2019\)](#). Second, it offers a novel calibration of the Rosen-Roback model to U.S. data, quantifying the welfare gains from addressing housing market externalities. Finally, this research contributes to policy debates on place-based interventions by emphasizing the dual importance of distributional and efficiency effects.

The remainder of this paper is organized as follows. Section 2 characterizes the competitive equilibrium of the Rosen-Roback model, highlighting the role of housing market externalities. Section 3 presents the social planner’s problem, deriving the Pareto efficient allocation and comparing it to the competitive equilibrium. Section 4 calibrates the model using U.S. data and quantifies the welfare implications of addressing inefficiencies. Section ?? concludes.

2 The Competitive Equilibrium

The model is a standard spatial equilibrium model ([Rosen, 1974](#); [Roback, 1982](#)). Our congestion force is inelastic housing supply; this causes the price of housing to increase with population, thus preventing all workers from locating in the most productive city.

Environment. The model is static. There are three types of agents: workers, housing sectors, and tradeable goods sectors. The mass of workers is N . There is a discrete set of

cities \mathcal{J} . Cities $j \in \mathcal{J}$ are a tuple of amenities, land, and efficiency (A_j, L_j, Z_j) . Each city operates a housing sector and a tradeable goods sector. The tradeable goods sectors use labor from workers to produce a tradeable good. This tradeable good is the numeraire and can be traded at no cost across cities. The goods sector operates a constant returns to scale technology:

$$Y_j = Z_j n_j$$

where n_j denotes labor and Z_j denotes efficiency.

The second sector that operates in each city is the housing sector. Its technology turns tradeable goods x_j and land L_j into housing. Housing cannot be traded across cities. The technology is constant-returns-to-scale.

$$H_j = x_j^\sigma L_j^{1-\sigma} \tag{1}$$

where σ is the elasticity of housing supply to the tradeable good.

Workers preferences turn their city's amenities A_j , tradeable goods c_j , and housing h_h into utility. We assume a log Cobb-Douglas functional form:

$$u(A_j, c_j, h_j) = \log(A_j c_j^{1-\psi} h_j^\psi)$$

where ψ is a weight on housing. To understand this functional form, looking ahead to the equilibrium the share of expenditure spent on housing is constant and equal to ψ . This keeps the model tractable and matches the data.

Tradeable Goods Sector Problem. In each city, the tradeable goods sector take prices as given and chooses labor inputs to maximize profits:

$$\max_{n_j} Z_j n_j - w_j n_j$$

Looking ahead to the equilibrium, because the technology is constant returns to scale, the tradeable goods sector has zero profits.

Housing Sector Problem. In each city j , the housing sector owns the land L_j . They take prices as given and choose the tradeable goods inputs x_j to maximize profits:

$$\Pi_j = \max_{x_j} p_j x_j^\sigma L_j^{1-\sigma} - x_j$$

Looking ahead to the equilibrium, the housing sector has positive profits because it own land L_j . We assume that profits are equally distributed to residents of the city:

$$\pi_j = \frac{\Pi_j}{n_j}.$$

Note, this model is isomorphic to one where the workers own the land. In such a setting, the housing sector has zero profits, and pays rents to workers for the land.

The Worker Problem. The worker problem can be split into two steps. Given the choice to live in city, the worker takes wages w_j , housing prices h_j , and profits π_j as given and chooses how much tradeable goods and housing to consume to maximize utility:

$$v_j(w_j, p_j, \pi_j) = \max_{c, h} \{ u(A_j, c, h) \mid c + p_j h \leq w_j + \pi_j \} \quad (2)$$

Given the distribution of amenities, housing prices, and wages across cities, workers chooses where to live:

$$\max_{j \in \mathcal{J}} \{ v_j(w_j, p_j, \pi_j) \}. \quad (3)$$

Equilibrium. Bold font denotes a vector. An equilibrium is wages w , housing prices p , housing sector profits π , and employment n such that 1) workers maximize utility, 2) tradable goods sectors maximize profits, 3) housing sectors maximize profits, and 4) markets for labor, housing, and the tradeable good clear:

$$\sum_j n_j = N \quad (4)$$

$$n_j h_j = H_j \quad \forall j \quad (5)$$

$$\sum_j n_j c_j + x_j = \sum_j y_j \quad (6)$$

2.1 Simplifying the equilibrium

We solve the model step by step in the Appendix Section A. In brief, we can use optimality conditions to rewrite utility in terms of only prices:

$$v_j(w_j, p_j, \pi_j) = \log \left(A_j(w_j + \pi_j) p_j^{-\psi} \psi^\psi (1 - \psi)^{1-\psi} \right). \quad (7)$$

As expected, utility is decreasing in housing prices p_j and increasing in amenities A_j , wages w_j , and redistributed profits π_j . Next we can use optimality conditions to solve for prices and simplify further:

$$\begin{aligned} w_j &= Z_j \\ \pi_j &= Z_j \frac{\psi(1 - \sigma)}{1 - \psi(1 - \sigma)} \\ p_j &= L_j^{\sigma-1} Z_j^{1-\sigma} n_j^{1-\sigma} \sigma^{-\sigma} \left(\frac{\psi}{1 - \psi + \psi\sigma} \right)^{1-\sigma} \end{aligned}$$

Wages follow from the fact that the tradeable goods sector is constant returns to scale. Housing prices and profits follow from combining the housing sectors optimality conditions with housing market clearing (5).

Note that housing prices p_j are increasing in population n_j . This is key to the model having a well-defined solution; this force prevents all workers from living in the single city with the highest efficiency (or more precisely, the highest amalgam of efficiency, land, and amenities, which we elaborate on below.). This follows from the fact that the housing sector has a decreasing returns to scale technology $\sigma < 1$. To clearly see this, observe that optimality conditions of the housing sector imply that the elasticity of housing price with respect of housing inputs is $\frac{\partial \log p_j}{\partial \log x_j} = 1 - \sigma$. With $\sigma < 1$, housing prices is increasing in

goods used to make housing x_j ; and housing sector inputs x_j are increasing with population n_j , because people consume housing. So, with $\sigma < 1$ we get that housing prices are increasing in n_j , and this force prevents everyone from living in the city with the highest efficiency. If the housing sector is constant returns to scale, $\sigma = 1$, then the price of housing is constant and independent of x_j and thus n_j .¹ In this case, the model will not have a well defined solution. Using prices, utility simplifies to

$$v_j = \log(\Phi_j) - (\psi - \sigma\psi) \log(n_j) + \log(\chi), \quad (8)$$

$$\Phi_j \equiv A_j L_j^{\psi(1-\sigma)} Z_j^{1+\psi\sigma-\psi} \quad (9)$$

$$\chi \equiv \frac{(1-\psi)^{1-\psi} (\psi\sigma)^{\psi\sigma}}{(1-\psi+\psi\sigma)^{1-\psi+\psi\sigma}} \quad (10)$$

where Φ_j is an amalgam of a land, amenities, and efficiency. χ is a book-keeping constant. Intuitively, a city's utility is increasing in α_j but decreasing in n_j .

Following from Equation (3), all workers supply labor to the city that offers the highest utility. So, in equilibrium, all cities offer the same utility. Let v denote the utility level of workers:

$$v = v_j(w_j, p_j, \pi_j), \quad \forall j \in \mathcal{J}. \quad (11)$$

This equilibrium condition is key to solving Rosen-Roback models. It implies that utility is equalized across cities, so there is no gain for the marginal worker to move between cities. Following from this result and Equation (8), as Φ_j increase across cities, labor supply n_j also increases. Following from Equations (11) and the labor market clearing condition (4), we solve for a closed form solution for the utility expression. Then we solve for equilibrium allocations using optimality conditions:

¹The optimality condition of the housing sector is $p_j L_j^{1-\sigma} \sigma x_j^{\sigma-1} = 1$. Rearrange to get $p_j = L_j^{\sigma-1} \sigma^{-1} x_j^{1-\sigma}$. Thus the elasticity of housing price with respect of housing inputs is $\frac{\partial \log p_j}{\partial \log x_j} = 1 - \sigma$. If $\sigma = 1$, then housing prices is pinned by the housing sector technology, $p_j = 1$.

$$v = \log \left(\chi N^{\psi(\sigma-1)} \left[\sum_j \Phi_j^{\frac{1}{\psi(1-\sigma)}} \right]^{\psi(1-\sigma)} \right), \quad (12)$$

$$n_j = N \frac{\Phi_j^{\frac{1}{\psi(1-\sigma)}}}{\sum_{k \in \mathcal{J}} \Phi_k^{\frac{1}{\psi(1-\sigma)}}} \quad (13)$$

$$c_j = Z_j \frac{1 - \psi}{1 - \psi + \psi\sigma} \quad (14)$$

$$h_j = Z_j^\sigma L_j^{1-\sigma} n_j^{\sigma-1} \left(\frac{\sigma\psi}{1 - \psi + \psi\sigma} \right)^\sigma \quad (15)$$

Intuitively, utility is decreasing in total population N — this is analogous to how an increase in labor supply will decrease wages and thus utility in a typical real business cycle model. Utility is increasing in an aggregation of the Φ_j terms. Also intuitively, city j 's share of labor is proportional to Φ_j . For a clearer interpretation of tradeable goods and housing allocation, we express them as shares of total economy output, $Y \equiv \sum_j Z_j n_j$.

$$\frac{c_j n_j}{Y} = \frac{n_j Z_j}{Y} \frac{1 - \psi}{1 - \psi + \psi\sigma} \quad (16)$$

$$\frac{x_j}{Y} = \frac{n_j Z_j}{Y} \frac{\psi\sigma}{1 - \psi + \psi\sigma} \quad (17)$$

The share of output consumed in city j in the form of tradeable goods, $c_j n_j$ is a fraction of city j 's share of total output $\frac{n_j Z_j}{Y}$. What is left over of city j 's output is allocated towards housing, x_j . Importantly, the amount of goods and housing consumed in city j is directly tied to the productivity of city j , Z_j . In the next section, we show that breaking this link allows overall welfare to increase.

2.2 Remarks

We conclude this section with three remarks. First, we emphasize that our model is equivalent to much of the reduced form models in the literature. These models typically define utility with an indirect function which is increasing in wages and decreasing in housing prices. They then assume a reduced form specification for housing prices which is increasing in a city's population. This specification prevents everyone from locating in a

single city. In our model, we have shown that utility is increasing in wages and decreasing in housing prices. And, housing prices are increasing with population.

Second, our main point of departure from most of the literature is to specify where profits from the housing sector go. The importance of this decision is self-evident in the context of discussing efficiency. Several other papers assume profits are paid to an invisible investor.

Third, the model implies that utility is equal across cities, which may seem like a strong implication. It follows from the facts that i) all workers have identical utility specification across cities, and ii) workers are free to move across cities. So, if a city offers less utility than other cities, no one would live there. Likewise, if a city offers more utility than other cities, everyone would live there. As is well known in the literature, this implication can be weakened by simply adding idiosyncratic taste shocks to each worker's city choice problem. As before, workers still locate in the city that offers them the highest utility, but due to the taste shock this city is not the same for everyone. This creates variation in mean utility levels across cities, while keeping the model tractable. We discuss this in Appendix Section A.1. (Further, this implication may not actually be that strong. While wages vary across cities, so do local prices, and they are positively correlated. XXX finds that college workers consume similar bundles across cities.)

3 The Social Planner's Problem

Having discussed the Competitive Equilibrium, we turn to discussing whether it is efficient. To do this, we first solve the social planner problem, then we show that the CE is not efficient. The social planner chooses a utility level u and allocations to maximize u , subject to resource constraints and offering each worker a utility level equal to or greater than u . That is, the SPP is

$$\max_{u,c,h,n} u \tag{18}$$

subject to the tradeable goods resource constraint (6), the housing constraints (5), the labor constraint (4), and the following utility constraint:

$$u \leq \log(A_j c_j^{1-\psi} h_j^\psi) \quad (19)$$

We leave details to solving this system in Appendix Section B. We find that the key difference between the CE and SPP is the amount allocated to each city. In the CE, the amount of resources allocated to a city is equal to the amount it produces, $Z_j n_j$. This occurs as workers have no means by which to trade goods across cities. In the SPP, each city j is allocated an amount equal to the amount it produces plus a mean reversion term, $\tilde{Z}_j n_j$, where \tilde{Z}_j is defined as

$$\tilde{Z}_j \equiv Z_j + (\psi - \psi\sigma)(\bar{Z} - Z_j)$$

where $\bar{Z} \equiv \sum_j \frac{n_j}{N} Z_j$. In other words, the social planner reallocates goods away from the most productive cities and towards the least productive cities. Likewise, people are reallocated from more productive cities to less productive cities. Altogether, the efficient allocation is:

$$\tilde{\Phi}_j \equiv A_j L_j^{\psi(1-\sigma)} \tilde{Z}_j^{1-\psi+\psi\sigma} \quad (20)$$

$$v = \log \left(\chi N^{\psi(\sigma-1)} \left[\sum_j \tilde{\Phi}_j^{\frac{1}{\psi(1-\sigma)}} \right]^{\psi(1-\sigma)} \right), \quad (21)$$

$$n_j = N \frac{\tilde{\Phi}_j^{\frac{1}{\psi(1-\sigma)}}}{\sum_{k \in \mathcal{J}} \tilde{\Phi}_k^{\frac{1}{\psi(1-\sigma)}}} \quad (22)$$

$$c_j = \tilde{Z}_j \frac{1-\psi}{1-\psi+\psi\sigma} \quad (23)$$

$$h_j = \tilde{Z}_j^\sigma L_j^{1-\sigma} n_j^{\sigma-1} \left(\frac{\sigma\psi}{1-\psi+\psi\sigma} \right)^\sigma \quad (24)$$

The reason the CE is inefficient is that workers do not internalize their effect on housing prices when they decide where to live. On the other hand, the SPP internalizes this effects, and decides to allocate less people to the productive cities. In turn, due to congestion effects, this increases the utility of people in productive cities while decreasing that in unproductive cities. The social planner corrects for this effect by reallocating resources

from the productive cities to the unproductive cities. So, essentially, the SPP pays the marginal workers to leave the productive cities because of their negative impact on the housing market. This transfer system actually increases utility overall.

Comparing the CE to the SPP leads us to our main result: the CE is not efficient. This can be seen by directly comparing the SPP and CE allocations.

Proposition 1. *The competitive equilibrium is inefficient.*

Proposition 2. *The optimal tax rate is equal*

$$T(w_j) = T(Z_j) = \tilde{Z}_j.$$

where $T(w_j)$ is the after-tax wage rate, which can be greater or less than w_j .

The optimal tax rate, which makes the CE efficient, follows immediately from the expression for \tilde{Z}_j . Because $Z_j = w_j$ in the CE, and we can express \tilde{Z}_j as just a function of Z_j s and parameters, the optimal tax rate $T(Z_j)$ is

$$T(w_j) = T(Z_j) = \tilde{Z}_j.$$

4 Moving to Efficiency: Estimating Welfare Gains

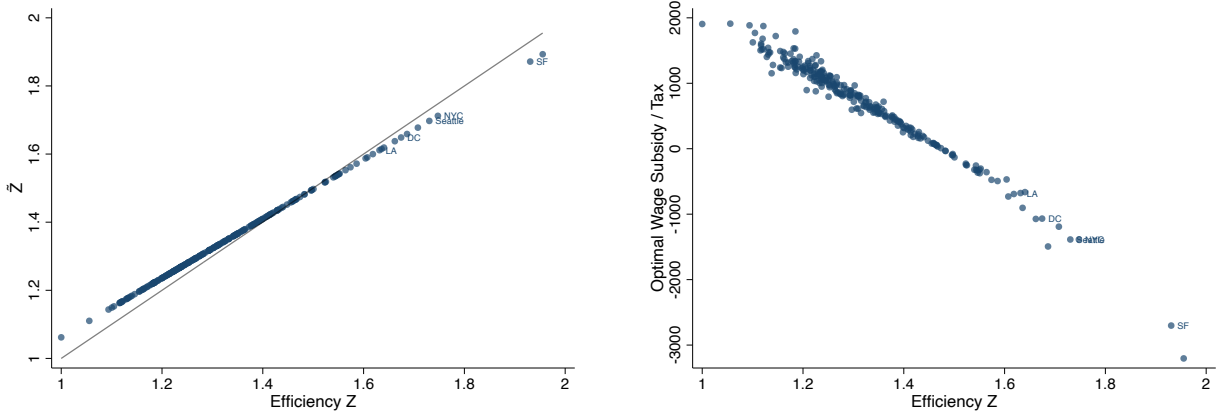
Having shown that the competitive equilibrium is inefficient, we estimate the magnitude of this inefficiency. To do this, we need to calibrate the model. Subsection 4.1 calibrates the model, while subsection 4.2 discusses our quantitative results.

4.1 Calibration

Our calibration strategy follows. We calibrate efficiency Z_j to match the MSA component of wages from the data. We calibrate the two elasticities, σ and ψ , externally. Finally we internally calibrate the distribution of land L_j and amenities A_j to match the employment distribution from the data. The key observation is that we do not need to separately identify land L_j and amenities A_j ; instead, we estimate the amalgam $A_j L_j^\psi$ for each city as to match its employment from the data.

To estimate the efficiencies of each city Z_j , we leverage the first order condition which relates wages to efficiency $w_j = Z_j$. This condition implies that we can estimate the

Figure 1: Efficiency Z_j vs \tilde{Z}_j and optimal tax



Notes: Subfigure (a) shows the relationship between Z and \tilde{Z} across MSAs. The grey line is a 45 degree line. Subfigure (b) shows the relationship between efficiency Z and the optimal tax /subsidy across MSAs: a positive number is a subsidy while a negative number is a tax. The optimal tax/subsidy makes the competitive equilibrium efficient. Each point is a MSA from our sample. Efficiencies are estimated by Equation (25). Data is from the 2018-2020 American Community Survey. We filter to privately employed workers between ages 25 and 64, who live in MSAs, as detailed in Section 4.1. To adjust for inflation, dollar values are reported in 2010 terms. Efficiency terms are normalized by the efficiency term from the MSA with the lowest value. Note that the figures show MSAs, not cities: Seattle is seattle-tacoma-bellevue, wa; SF is san francisco-oakland-hayward, ca; DC is washington-arlington-alexandria, dc-va-md-wv; LA is los angeles-long beach-anaheim, CA; and NYC is new york-newark-jersey city, ny-nj-pa.

efficiency of a city using its wage rate. However, much of the variation in wages across cities is due to differences in human capital or skill. We control for these differences using worker level survey data from the American Community Survey. We pool together survey data from the years 2018-2020, then filter to privately employed workers between the ages of 25 and 65, not living in group quarters.

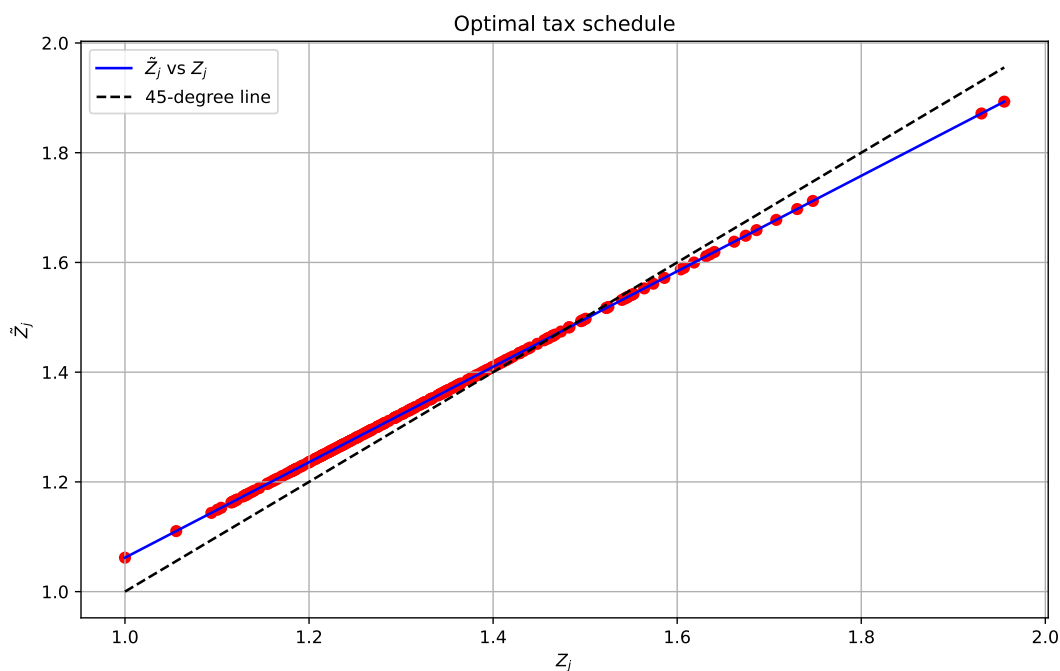
For our geographic delineation, we use Metro Statistical Areas (MSAs). A MSA is typical a city or a cluster of cities plus their surrounding suburban area. Hence, this forces us to drop observations in rural areas outside of the identified MSAs, but this step only decreases our sample size by 30 percent. Our sample covers 1,690,834 million people across 260 cities.

With our sample in hand, we estimate each MSA's efficiency by regressing wages on MSA fixed effects while controlling for demographics:

$$\log(w_{ij}) = \alpha + \Theta_j + \beta X_i + \epsilon_{ij}. \quad (25)$$

where w_{ij} is wage of person i , X_i are the demographic controls, and Θ_j is the MSA fixed

Figure 2: Efficient tax system



Notes: XXX.

effect. The demographics are dummies for race, gender, age, occupation, and industry. For occupation, we use 2-digit SOC codes. For industry we use 2-digit sectors. Once we have the fixed effects, we can back out the efficiency terms, $\Theta_j = \log(Z_j)$. We normalize Z_j so that the MSA with the lowest efficiency has it equal to 1.

Table 1 displays the MSAs with highest and lowest efficiency terms. As expected, the MSAs centered around San Jose, San Francisco, New York, and Seattle have the highest efficiency level, being almost double that of the MSA with the lowest efficiency: Las Cruces, NM. Midland, TX with its booming oil industry rounds out the top five. In terms of dollars, we find that living in the San Jose MSA boosts wages by a large \$20,000, while living in Las Cruces, NM is associated with a wage penalty of almost the same magnitude. Figure 3 displays the relationships between efficiency, employment, and wages across MSAs. As expected, as efficiency increases across MSAs, so do wages and employment.

Next we externally calibrating the housing weight parameter ψ . Optimality conditions imply that the housing weight ψ is equal to the share of expenditure on housing. Using

Table 1: MSAs with the Highest and Lowest Efficiencies

Rank	Metro Statistical Area	Z	Wage	
			Mean	MSA FE
1	san jose-sunnyvale-santa clara, ca	1.96	100500	20500
2	san francisco-oakland-hayward, ca	1.93	88300	17100
3	new york-newark-jersey city, ny-nj-pa	1.75	68700	7500
4	seattle-tacoma-bellevue, wa	1.73	72600	7300
5	midland, tx	1.71	67500	5900
6	bridgeport-stamford-norwalk, ct	1.69	92200	7000
7	washington-arlington-alexandria, dc-va-md-wv	1.67	69300	4800
8	boston-cambridge-newton, ma-nh	1.66	73700	4600
9	vallejo-fairfield, ca	1.64	50900	2600
10	trenton, nj	1.64	71200	3400
...				
256	springfield, mo	1.1	40500	-16600
257	johnstown, pa	1.1	36600	-15200
258	erie, pa	1.09	41500	-17600
259	muncie, in	1.06	36900	-17500
260	las cruces, nm	1	30800	-17200

Notes: The table shows the MSAs with the highest and lowest efficiencies Z_j . Efficiencies are estimated by regressing wages on MSA-level fixed effects and demographic dummies, as described in Equation (25). Data is from the 2018-2020 American Community Survey, as described in Section 4.1. We filter to privately employed workers between ages 25 and 64 who live in MSAs. The Mean Wage is the MSA's mean wage taken from our sample. The MSA Fixed Effect column displays the city's contribution to the mean wage level: we estimate this effect by using the regression described in Equation (25) to predict each city's mean wage without the city component. Then we subtract these predicted values from the real mean wages from the data. To adjust for inflation, dollar values are reported in 2010 terms. Efficiency terms are normalized by the MSA with the lowest value, so that for Las Cruces, NM equals one by construction. The city component of wages is not strictly increasing with efficiency also by construction, as efficiency enters into wages multiplicatively.

data from NIPA, we estimate that this share is roughly equal to 20. percent.² Thus, we set $\psi = 0.20$.

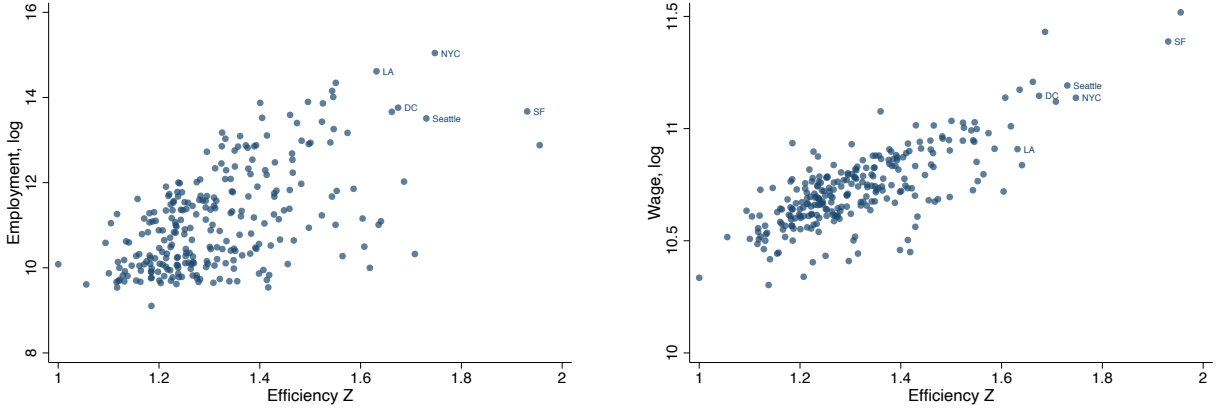
Calibration of σ is taken from Saiz (2010).³ Saiz (2010) regresses housing prices on population (and construction costs) to get the inverse elasticity of housing supply $\beta = \frac{\partial \log p_j}{\partial \log n_j} = 0.65$. From Equation (29) we get that $\beta = 1 - \sigma$ and thus $\sigma = 0.35$.

Finally, we calibrate the amenities land amalgam $A_j L_j^{\psi(1-\sigma)}$ internally so that the employment distribution in the model equals that from the data. Figure 5 shows scatter plots of

²See Table 2.3.5 Personal Consumption Expenditures by Major Type of Product.

³See page 1267 Equation (3).

Figure 3: Efficiencies Z_j vs Wages and Employment



Notes: Subfigure (a) shows the relationship between efficiencies and employment across MSAs. Subfigure (b) shows the relationship between efficiency and mean wages across MSAs. Each point is a MSA from our sample. Efficiencies are estimated by Equation (25). Data is from the 2018-2020 American Community Survey. We filter to privately employed workers between ages 25 and 64, who live in MSAs, as detailed in Section 4.1. To adjust for inflation, dollar values are reported in 2010 terms. Efficiency terms are normalized by the efficiency term from the MSA with the lowest value. Note that the figures show MSAs, not cities: Seattle is seattle-tacoma-bellevue, wa; SF is san francisco-oakland-hayward, ca; DC is washington-arlington-alexandria, dc-va-md-wv; LA is los angeles-long beach-anaheim, CA; and NYC is new york-newark-jersey city, ny-nj-pa.

our estimated amenities-land amalgams against employment and efficiencies.

4.2 Results

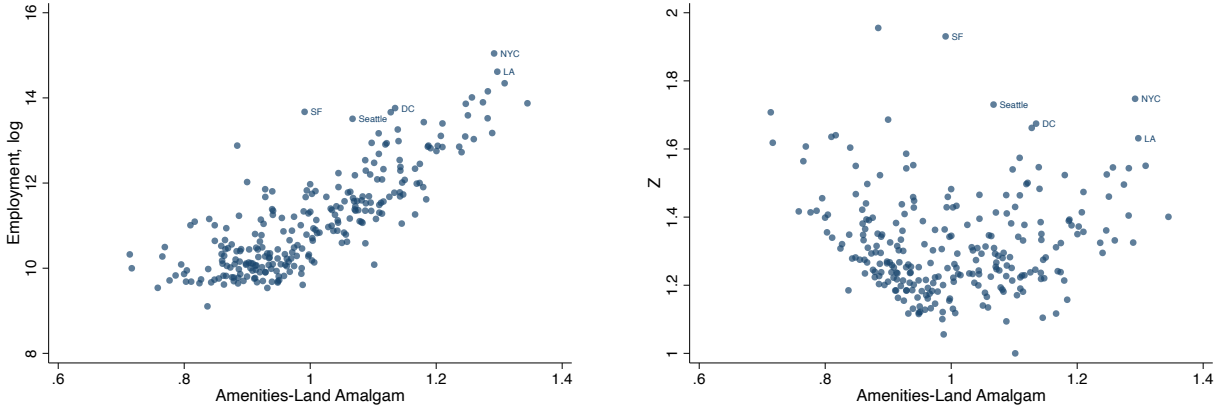
Having calibrated the model, we measure the welfare gains associated with moving from the competitive equilibrium to the efficient allocation. We measure this change in utility in real consumption units of the tradeable goods. Specifically, we estimate the percent increase in tradeable goods that makes workers indifferent between living in i) the competitive equilibrium with this percent increase and ii) the pareto equilibrium. That is, we solve for the subsidy s that satisfies:

$$\log(A_j(c_j(1+s))^{1-\psi}h_j^\psi) = u^{SPP}$$

The subsidy s has a closed form solution:

$$s = e^{\frac{u^{SPP} - u^{CE}}{1-\psi}} - 1. \quad (26)$$

Figure 4: Amenities-Land Amalgam $A_j L_j^{\psi(1-\sigma)}$ vs Employment and Efficiency Z



Notes: Subfigure (a) shows the relationship between the amenities-land amalgam $A_j L_j^{\psi(1-\sigma)}$ and employment. Subfigure (b) shows the relationship between this amalgam and efficiency Z . Each point is a MSA from our sample. The amenities-land amalgam $A_j L_j^{\psi(1-\sigma)}$ is calibrated internally to match each city's share of employment from the data. Efficiencies are estimated by Equation (25); Efficiency terms are normalized by the efficiency term from the MSA with the lowest value. Data is from the 2018-2020 American Community Survey. We filter to privately employed workers between ages 25 and 64, who live in MSAs, as detailed in Section 4.1. Note that the figures show MSAs, not cities: Seattle is seattle-tacoma-bellevue, wa; SF is san francisco-oakland-hayward, ca; DC is washington-arlington-alexandria, dc-va-md-wv; LA is los angeles-long beach-anaheim, CA; and NYC is new york-newark-jersey city, ny-nj-pa.

We find that the indifference subsidy is equal to 0.1 percent. (To be clear, not 1 percent, it is 0.1 percent.) Hence, moving to the efficient equilibrium is associated with a small welfare gain.

The increase in welfare from moving to efficiency is due to an increase in housing consumption, as seen in Table 2. The Table shows the changes in total output, total goods consumption, and total housing consumption associated with moving from the competitive equilibrium to an efficient allocation. The efficient allocation actually has lower total output and goods consumption than the competitive equilibrium; these metrics decrease by 1.24 percent. (The change in total output and goods consumption are identical following from optimality conditions, $\frac{\sum_j c_j n_j}{Y} = \frac{1-\psi}{1-\psi+\psi\sigma}$.) However, housing consumption in the efficient allocation is over 2 percent higher than that in the competitive equilibrium. The increase in housing consumption is not due to more resources being allocated to the housing sector — the share of resources allocated to the housing sector is constant across the two equilibriums: $\frac{\sum_j x_j}{Y} = \frac{\psi\sigma}{1-\psi+\psi\sigma}$. Rather, the increase in housing consumption is due to less employment being concentrated in the most productive cities; workers move to places with lower marginal cost of housing, increasing overall housing consumption.

Table 2: Moving to Efficiency: Changes in Utility, Output and Consumptions

Metric	% Δ , CE to PO
Utility (measured by change in goods consumption s)	0.1
Total Output, $\sum_j Z_j n_j$	-1.24
Goods Consumption, $\sum_j c_j n_j$	-1.24
Housing Consumption, $\sum_j h_j n_j$	2.63

Notes: The Table shows the percent change in utility, total output, goods consumption, and housing consumption associated with moving from the competitive equilibrium to the Pareto optimum. A positive number means the measure is higher in the Pareto optimum than the competitive equilibrium. We measure the change in utility using real consumption units, s , as defined by Equation (26).

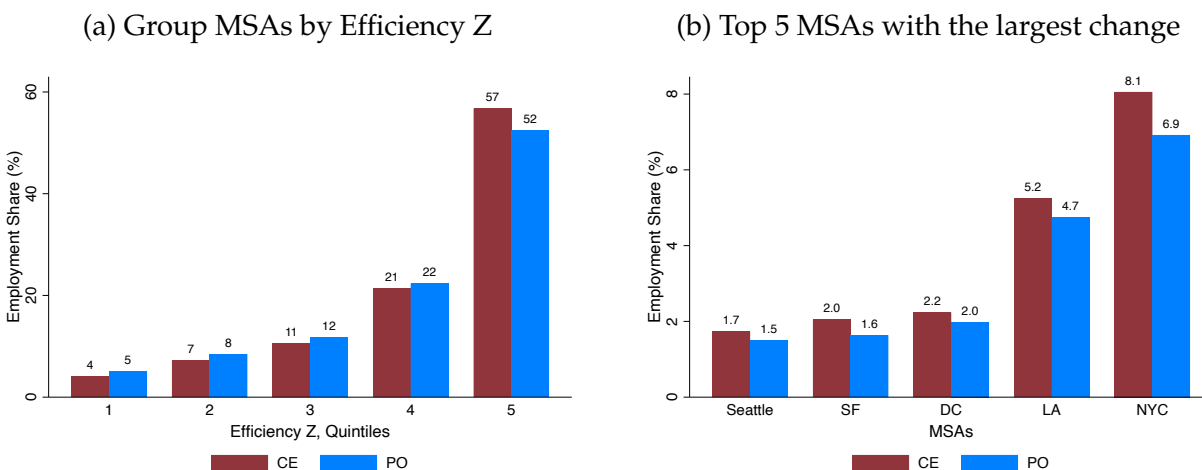
Figure 5 shows the change in employment associated with moving to the efficient allocation across cities. Subfigure (a) displays the change by efficiency quintile. The share of employment in the MSAs in the top quintile of efficiency drops by 5 percentage points. This 5 percentage points of employment is fairly evenly distributed across the four lower quintiles. Subfigure (b) shows the change in employment for the top MSAs that see the largest change in employment. The New York City MSA sees the largest drop in employment at just over one percentage point. The MSAs of Los Angeles, Washington DC, San Francisco, and Seattle round out the top five.

5 Conclusion

This paper investigates the efficiency of the Rosen-Roback model in the context of spatial equilibrium, focusing on the role of inelastic housing supply and its associated externalities. Using a framework that incorporates city heterogeneity in productivity, amenities, and land endowments, we show that the competitive equilibrium is inefficient due to workers' failure to internalize their impact on housing markets. This misallocation leads to excessive concentration of labor in high-productivity cities, resulting in increased housing prices and reduced overall welfare.

Our analysis demonstrates that a social planner could improve welfare by reallocating resources and labor across cities to internalize these externalities. The optimal allocation reduces the concentration of workers in high-productivity cities and reallocates housing and tradable goods to less productive cities, thereby mitigating congestion effects. The calibration of the model to U.S. data reveals that correcting these inefficiencies through optimal taxation or subsidies could increase welfare by 0.1 percent. This welfare gain primarily arises from an increase in housing consumption, highlighting the trade-offs

Figure 5: Employment Shares: CE vs PO



Notes: The Figures compares employment shares between the competitive equilibrium and the Pareto optimum. Subfigure (a) groups cities into quintiles by efficiency Z_j . Subfigure (b) looks at the five MSAs with the largest changes in employment between the CE and PO. Note the employment shares in the CE match that from the data described in Section 4.1, while the employment shares in the PO are estimated using the calibrated model. Note that Subfigure (b) plots MSAs, not cities: Seattle is seattle-tacoma-bellevue, wa; SF is san francisco-oakland-hayward, ca; DC is washington-arlington-alexandria, dc-va-md-wv; LA is los angeles-long beach-anaheim, CA; and NYC is new york-newark-jersey city, ny-nj-pa.

between migration-driven economic gains and the congestion costs of housing markets.

These findings contribute to the broader literature on spatial equilibrium and place-based policies by emphasizing the efficiency implications of housing market externalities. They also provide policy-relevant insights, suggesting that interventions aimed at redistributing labor across cities could enhance welfare without requiring substantial changes in overall output.

Future research could extend this framework by incorporating dynamic aspects of migration, heterogeneity in worker preferences, and moving costs. These extensions could provide a more nuanced understanding of the interplay between migration, housing markets, and spatial misallocation. Additionally, exploring the role of infrastructure and land use policies in alleviating housing market constraints could yield further insights into the design of effective place-based policies.

A Solving the Analytical Model Step by Step

Household problem in city j

$$\max_{\{c_j, h_j\}} \log(A_j c_j^{1-\psi} h_j^\psi)$$

$$\text{s.t. } [\lambda_j] \quad c_j + p_j h_j \leq w_j + \pi_j$$

Firm (general good) in city j

$$\max_{n_j} \underbrace{Z_j n_j}_{Y_j} - w_j n_j$$

Firm (housing good) in city j

$$\Pi_j = \max_{x_j} p_j \underbrace{x_j^\sigma L_j^{1-\sigma}}_{H_j} - x_j$$

$$\Pi_j = \frac{\pi_j}{n_j}$$

Market Clearing Conditions:

$$\sum_j n_j = N$$

$$n_j h_j = H_j$$

$$\sum_j (n_j c_j + x_j) = \sum_j Y_j$$

HH FOCs:

$$\frac{1-\psi}{c_j} = \lambda \quad \Rightarrow \quad c_j = (1-\psi)(w_j + \pi_j)$$

$$\frac{\psi}{h_j} = \lambda p_j \quad \Rightarrow \quad h_j = \frac{1}{p_j} \psi (w_j + \pi_j)$$

Solving the good's sectors problem. Following from the good's sectors maximization problem, wages are pinned by productivities:

$$w_j = Z_j. \quad (27)$$

As a city's productivity increases, so does its wage rate. Also, because the traditional firm has a constant returns to scale technology, it has zero profits.

Solving the housing sector. The optimality condition from the housing sector is:

$$\sigma p_j x_j^{\sigma-1} L_j^{1-\sigma} = 1 \quad (28)$$

Intuitively, as the land endowment of a city increases, housing prices decrease. Combining equation (28) with the housing sector's technology (1), housing market clearing (5), and the household's optimality condition (??) yields:

$$p_j = \sigma^{-1} L_j^{\sigma-1} x_j^{1-\sigma} \quad (29)$$

$$= \sigma^{-1} L_j^{\sigma-1} \left(\frac{H_j}{L_j^{1-\sigma}} \right)^{\frac{1-\sigma}{\sigma}} \quad (30)$$

$$= \sigma^{-1} L_j^{\frac{\sigma-1}{\sigma}} (n_j h_j)^{\frac{1-\sigma}{\sigma}} \quad (31)$$

$$= \sigma^{-1} L_j^{\frac{\sigma-1}{\sigma}} n_j^{\frac{1-\sigma}{\sigma}} \left(\frac{1}{p_j} \psi (w_j + \pi_j) \right)^{\frac{1-\sigma}{\sigma}} \quad (32)$$

$$= p_j^{-\frac{1-\sigma}{\sigma}} \sigma^{-1} \psi^{\frac{1-\sigma}{\sigma}} L_j^{\frac{\sigma-1}{\sigma}} n_j^{\frac{1-\sigma}{\sigma}} (w_j + \pi_j)^{\frac{1-\sigma}{\sigma}} \quad (33)$$

$$p_j = \sigma^{-\sigma} \psi^{1-\sigma} L_j^{\sigma-1} n_j^{1-\sigma} (w_j + \pi_j)^{1-\sigma} \quad (34)$$

Housing prices are decreasing in a city's land endowment L_j . Housing prices are increasing in i) the share of expenditure workers spend on housing ψ and ii) a city's income $n_j(w_j + \pi_j)$. Intuitively, as a city's income increases, demand for housing increases and so does its price. Note, the key congestion force in the model is the fact that the housing sector has a decreasing returns to scale technology. If $\sigma = 1$, then population would not enter into the housing price expression. With $\sigma < 1$, a one percent increase in inputs to the housing sector increases housing supply by less than one percent. A marginal increase in housing supply requires more resources as housing supply increases. Next, we solve

for the housing sector's profits.

$$\begin{aligned}
\pi_j &= p_j x_j^\sigma L_j^{1-\sigma} - x_j \\
&= (p_j x_j^{\sigma-1} L_j^{1-\sigma} - 1) x_j \\
&= \left(\frac{1}{\sigma} - 1\right) (\sigma^{-1} p_j^{-1} L_j^{\sigma-1})^{\frac{1}{\sigma-1}} \\
&= \left(\frac{1}{\sigma} - 1\right) \sigma^{\frac{1}{1-\sigma}} p_j^{\frac{1}{1-\sigma}} L_j \\
&= \left(\frac{1}{\sigma} - 1\right) \sigma^{\frac{1}{1-\sigma}} \sigma^{-\frac{\sigma}{1-\sigma}} \psi L_j^{-1} (w_j + \pi_j) n_j L_j \\
&= (1 - \sigma) \psi (w_j n_j + \pi_j)
\end{aligned}$$

then

$$(1 - (1 - \sigma)\psi)(\pi_j) = (1 - \sigma)\psi(w_j n_j)$$

and rearrange and plug in wage to get:

$$\begin{aligned}
\pi_j &= \frac{(1 - \sigma)\psi Z_j n_j}{1 - (1 - \sigma)\psi} \\
p_j &= \sigma^{-\sigma} \psi^{1-\sigma} L_j^{\sigma-1} (w_j n_j + \pi_j)^{1-\sigma} \\
&= \sigma^{-\sigma} \psi^{1-\sigma} L_j^{\sigma-1} \left(Z_j n_j + \frac{(1 - \sigma)\psi Z_j n_j}{1 - (1 - \sigma)\psi}\right)^{1-\sigma} \\
p_j &= \sigma^{-\sigma} \psi^{1-\sigma} L_j^{\sigma-1} \left[\frac{Z_j n_j}{1 - (1 - \sigma)\psi}\right]^{1-\sigma} \\
w_j &= Z_j
\end{aligned}$$

$$\pi_j = \frac{(1 - \sigma)\psi Z_j}{1 - (1 - \sigma)\psi}$$

so we derived prices and profits plus rents as functions of parameters and n_j . Now with expressions for profits, wages, and housing prices, we can turn back to the worker's utility and the economy wide allocations.

Now

$$w_j + \pi_j = \frac{\psi Z_j}{1 - (1 - \sigma)\psi}$$

let's plug it into consumption and housing demand:

$$\begin{aligned}
c_j &= \frac{(1-\psi)Z_j}{1-(1-\sigma)\psi} \\
h_j &= \frac{\psi Z_j}{1-(1-\sigma)\psi} \cdot \frac{1}{p_j} = \\
&= \frac{\psi Z_j}{1-(1-\sigma)\psi} \sigma^\sigma \psi^{\sigma-1} L_j^{1-\sigma} \left[\frac{Z_j n_j}{1-(1-\sigma)\psi} \right]^{\sigma-1} \\
&= Z_j^\sigma n_j^{\sigma-1} L_j^{1-\sigma} \left(\frac{\sigma\psi}{1-(1-\sigma)\psi} \right)^\sigma
\end{aligned}$$

Utility. Utility of each agent v_i equalize in equilibrium ($v_j = v$). Substitution Equations (29) and (27) into (7) yields:

$$\begin{aligned}
e^v &= e^{v_j} = A_j c_j^{1-\psi} h_j^\psi = \\
&A_j \frac{(1-\psi)^{1-\psi} Z_j^{1-\psi}}{(1-(1-\sigma)\psi)^{1-\psi}} \cdot Z_j^{\sigma\psi} n_j^{(\sigma-1)\psi} L_j^{\psi(1-\sigma)} \left(\frac{\sigma\psi}{1-(1-\sigma)\psi} \right)^{\sigma\psi} = \\
&\underbrace{A_j Z_j^{1-\psi(1-\sigma)} L_j^{(1-\sigma)\psi}}_{\Phi_j} n_j^{(\sigma-1)\psi} \underbrace{\frac{(1-\psi)^{1-\psi} (\sigma\psi)^{\sigma\psi}}{(1-\psi(1-\sigma))^{1-\psi(1-\sigma)}}}_{\chi}
\end{aligned}$$

where χ is a constant made up of parameters. Thus, the utilities of all workers can be expressed only with parameters and employment. Intuitively, utility is increasing in amenities, housing supply and productivity. However, it is decreasing in population. This is due to the inelastic housing supply — as the population increases, demand for housing increases. This increases the price of housing, and decreases utility.

$$e^v = \Phi_j n_j^{(\sigma-1)\psi} \chi$$

Solving Equation (8) for employment n_j , and plugging into the labor market clearing condition (4) yields an expression for utility v in terms of only model primitives:

$$n_j = (e^v \Phi_j^{-1} \chi^{-1})^{\frac{1}{(\sigma-1)\psi}}$$

use MCC

$$N = \sum_j n_j = (e^V \chi^{-1})^{\frac{1}{(\sigma-1)\psi}} \sum_j \Phi_j^{\frac{1}{(1-\sigma)\psi}} \Rightarrow (e^V \chi^{-1})^{\frac{1}{(\sigma-1)\psi}} = \frac{N}{\sum_k \Phi_k^{\frac{1}{(1-\sigma)\psi}}}$$

Utility of workers is decreasing in the mass of workers, but increasing in an aggregate of each cities' productivity, amenities, and housing. With the utility level in hand, we can back out employment from Equation (8):

$$\begin{aligned} n_j &= (e^V \chi^{-1})^{\frac{1}{(\sigma-1)\psi}} B_j^{\frac{1}{(1-\sigma)\psi}} = \frac{N B_j^{\frac{1}{(1-\sigma)\psi}}}{\sum_k B_k^{\frac{1}{(1-\sigma)\psi}}} = \\ &= N \cdot \frac{A_j^{\frac{1}{(1-\sigma)\psi}} Z_j^{\frac{1-(1-\sigma)\psi}{(1-\sigma)\psi}} L_j}{\sum_k A_k^{\frac{1}{(1-\sigma)\psi}} Z_k^{\frac{1-(1-\sigma)\psi}{(1-\sigma)\psi}} L_k} \end{aligned}$$

As expected, employment in a city is increasing in its amenities, productivity, and housing supply. Each city's share of employment is its share of an aggregate measure of economy-wide amenities, productivity, and housing supply. To finish solving the equilibrium, we solve for utility level and consumptions:

Plug back

$$\begin{aligned} e^v &= A_j Z_j^{1-\psi(1-\sigma)} L^{(1-\sigma)\psi} \chi N^{(\sigma-1)\psi} \cdot \frac{A_j^{-1} Z_j^{-1+(1-\sigma)\psi} L_j^{(\sigma-1)\psi}}{\left(\sum_k A_k^{\frac{1}{(1-\sigma)\psi}} Z_k^{\frac{1-(1-\sigma)\psi}{(1-\sigma)\psi}} L_k\right)^{(\sigma-1)\psi}} \\ &= \frac{\chi N^{(\sigma-1)\psi}}{\left(\sum_k A_k^{\frac{1}{(1-\sigma)\psi}} Z_k^{\frac{1-(1-\sigma)\psi}{(1-\sigma)\psi}} L_k\right)^{(\sigma-1)\psi}} \\ &\quad \frac{(1-\psi)^{1-\psi} (\sigma\psi)^{\sigma\psi}}{(1-\psi(1-\sigma))^{1-\psi(1-\sigma)}} \cdot \frac{N^{(\sigma-1)\psi}}{\left(\sum_k A_k^{\frac{1}{(1-\sigma)\psi}} Z_k^{\frac{1-(1-\sigma)\psi}{(1-\sigma)\psi}} L_k\right)^{(\sigma-1)\psi}} \end{aligned}$$

We also express allocations as a share of total economy output Y . They are intuitive.

$$\begin{aligned}
c_j n_j &= \frac{(1-\psi)}{1-\psi(1-\sigma)} Z_j n_j = \frac{(1-\psi)N}{1-\psi(1-\sigma)} \cdot \frac{A_j^{\frac{1}{(1-\sigma)\psi}} Z_j^{\frac{1}{(1-\sigma)\psi}} L_j}{\sum_k A_k^{\frac{1}{(1-\sigma)\psi}} Z_k^{\frac{1-(1-\sigma)\psi}{(1-\sigma)\psi}} L_k} \\
x_j &= \frac{\sigma\psi}{1-\psi(1-\sigma)} Z_j n_j = \frac{\sigma\psi N}{1-\psi(1-\sigma)} \cdot \frac{A_j^{\frac{1}{(1-\sigma)\psi}} Z_j^{\frac{1}{(1-\sigma)\psi}} L_j}{\sum_k A_k^{\frac{1}{(1-\sigma)\psi}} Z_k^{\frac{1-(1-\sigma)\psi}{(1-\sigma)\psi}} L_k} \\
Y &= \sum_j Y_j = \sum_j Z_j n_j = N \cdot \frac{\sum_j A_j^{\frac{1}{(1-\sigma)\psi}} Z_j^{\frac{1}{(1-\sigma)\psi}} L_j}{\sum_k A_k^{\frac{1}{(1-\sigma)\psi}} Z_k^{\frac{1-(1-\sigma)\psi}{(1-\sigma)\psi}} L_k}
\end{aligned}$$

Consumption city j share

$$\begin{aligned}
\frac{c_j n_j}{Y} &= \frac{(1-\psi)}{1-\psi(1-\sigma)} \frac{Z_j n_j}{\sum_k Z_k n_k} = \frac{(1-\psi)}{1-\psi(1-\sigma)} \cdot \frac{A_j^{\frac{1}{(1-\sigma)\psi}} Z_j^{\frac{1}{(1-\sigma)\psi}} L_j}{\sum_k A_k^{\frac{1}{(1-\sigma)\psi}} Z_k^{\frac{1-(1-\sigma)\psi}{(1-\sigma)\psi}} L_k} \\
\frac{x_j}{Y} &= \frac{\sigma\psi}{1-\psi(1-\sigma)} \frac{Z_j n_j}{\sum_k Z_k n_k} = \frac{\sigma\psi}{1-\psi(1-\sigma)} \cdot \frac{A_j^{\frac{1}{(1-\sigma)\psi}} Z_j^{\frac{1}{(1-\sigma)\psi}} L_j}{\sum_k A_k^{\frac{1}{(1-\sigma)\psi}} Z_k^{\frac{1-(1-\sigma)\psi}{(1-\sigma)\psi}} L_k}
\end{aligned}$$

City j housing demand :

$$\begin{aligned}
n_j h_j &= H_j = x_j^\sigma L_j^{1-\sigma} = \\
&= \frac{\left(\frac{\sigma\psi N}{1-\psi(1-\sigma)}\right)^\sigma A_j^{\frac{\sigma}{(1-\sigma)\psi}} Z_j^{\frac{\sigma}{(1-\sigma)\psi}} L_j^\sigma}{\left(\sum_k A_k^{\frac{1}{(1-\sigma)\psi}} Z_k^{\frac{1-(1-\sigma)\psi}{(1-\sigma)\psi}} L_k\right)^\sigma} = h_j \cdot N \cdot \frac{A_j^{\frac{1}{(1-\sigma)\psi}} Z_j^{\frac{1-(1-\sigma)\psi}{(1-\sigma)\psi}} L_j}{\sum_k A_k^{\frac{1}{(1-\sigma)\psi}} Z_k^{\frac{1-(1-\sigma)\psi}{(1-\sigma)\psi}} L_k}
\end{aligned}$$

We conclude this section with derivation of h_j

$$h_j = \frac{\left(\frac{\sigma\psi}{1-\psi(1-\sigma)}\right)^\sigma N^{\sigma-1} A_j^{-\frac{1}{\psi}} Z_j^{1-\frac{1}{\psi}}}{\left(\sum_k A_k^{\frac{1}{(1-\sigma)\psi}} Z_k^{\frac{1-(1-\sigma)\psi}{(1-\sigma)\psi}} L_k\right)^{\sigma-1}}$$

A.1 Adding a taste shock to the analytical model

An implication in the baseline spatial equilibrium model is that living in all cities yield the same utility level. This is a strong implication. It follows from the fact that (i) workers

are free to move across cities and (ii) workers all yield the same utility in each city. We weaken (ii) by introducing idiosyncratic taste shocks, which creates an equilibrium where there is variance in the utility levels cities offer. Let ϵ_{ij} be the shock to place j for worker i . We assume this shock enters additively into utility, so given the vector of taste shocks ϵ_i workers solve:

$$\max_{j \in \mathcal{J}} \{v_j(w_j, p_j, \pi_j) + \epsilon_{ij}\}.$$

Following the discrete choice literature, we assume that the taste shocks are drawn from a Type 2 extreme Value distribution governed by λ . Immediately following this assumption, the probability a worker locates in city j has a clean closed form solution:

$$Prob(j|s) = \frac{v_j^\lambda}{\sum_{k \in \mathcal{J}} v_{ks}^\lambda}. \quad (35)$$

where utility $v_j \equiv v_j(w_j, p_j, \pi_j)$ follows from optimality conditions:

$$e^{v_j} = A_j L_j^\psi Z_j^{1+(\sigma-1)\psi} n_j^{(\sigma-1)\psi} \chi, \quad \chi \equiv \frac{(1-\psi)^{1-\psi} (\psi\sigma)^{\psi\sigma}}{(1-\psi+\psi\sigma)^{1-\psi+\psi\sigma}} \quad (36)$$

The probability a worker locates in city j is simply increasing in the utility of living in j , and decreasing in the utility of living in other cities. By the law of large numbers, the supply of labor to j equals the probability a worker chooses to locate in city j . Hence, the labor supply to a city is:

$$\frac{n_j}{N} = \frac{v_j^\lambda}{\sum_{l \in \mathcal{J}} v_l^\lambda} \quad (37)$$

Thus, the supply of labor to a city is increasing in the utility it offers, and there is variation in utility across cities within skill levels. The equilibrium employment distribution n_j and utilities v_j are pinned by the labor supply equation (37) and the utility equation (36). This is a system of $|\mathcal{J}| \times 2$ equations and unknowns, where $|\cdot|$ denotes the number of objects in the set.

B Solving the Social Planner's Problem Step by Step

This planner does not equalize utility across cities

$$\begin{aligned}
 u^* &= \max_{u,c,h,n} \sum_{j \in \mathcal{J}} u_j \\
 [\gamma_i] \quad n_j u_j &\leq n_j \log(A_j c_j^{1-\psi} h_j^\psi) \\
 [\mu] \quad \sum_j n_j &= N \\
 [\lambda] \quad \sum_j (c_j n_j + x_j) &= \sum_j Z_j n_j \\
 n_i h_i &= H_j = x_j^\sigma L_j^{1-\sigma}
 \end{aligned}$$

FOCs:

$$\begin{aligned}
 1 &= \gamma_j n_j \\
 \frac{\gamma_j n_j (1-\psi)}{c_j} &= \lambda n_j \\
 \frac{\gamma_j n_j \psi}{h_j} &= \lambda \left(\frac{n_j h_j}{L_j^{1-\sigma}} \right)^{\frac{1}{\sigma}} \frac{1}{\sigma} \frac{1}{h_j} \\
 \gamma_j (\log(A_j c_j^{1-\psi} h_j^\psi) - u_j) + \lambda Z_j &= \mu + c_j \lambda + \lambda \left(\frac{n_j h_j}{L_j^{1-\sigma}} \right)^{\frac{1}{\sigma}} \frac{1}{\sigma} \frac{1}{h_j}
 \end{aligned}$$

Notice that

$$\begin{aligned}
 c_j n_j &= \frac{1-\psi}{\lambda} \\
 x_j &= \frac{\psi \sigma}{\lambda}
 \end{aligned}$$

Then $\lambda > 0$ feasibility becomes

$$J \frac{1-\psi(1-\sigma)}{\lambda} = \sum_j Z_j n_j \quad \lambda = \frac{J(1-\psi(1-\sigma))}{\sum_j Z_j n_j}$$

$$Z_j \lambda = \mu + \gamma_j$$

multiply by n_j and sum over j to get

$$\lambda \sum_j Z_j n_j = J(1 - \psi(1 - \sigma)) = \mu \sum_j n_j + \sum_j \gamma_j n_j = \mu N + J$$

$$\mu = -\frac{J\psi(1 - \sigma)}{N}$$

$$\begin{aligned} \frac{n_k}{n_j} = \frac{c_j}{c_k} = \frac{\gamma_j}{\gamma_k} &= \frac{\lambda Z_j - \mu}{\lambda Z_k - \mu} = \frac{\frac{J(1-\psi(1-\sigma))}{\sum_i Z_i n_i} Z_j + \frac{J\psi(1-\sigma)}{N}}{\frac{J(1-\psi(1-\sigma))}{\sum_i Z_i n_i} Z_k + \frac{J\psi(1-\sigma)}{N}} = \\ &= \frac{Z_j + \psi(1 - \sigma)(\bar{Z} - Z_j)}{Z_k + \psi(1 - \sigma)(\bar{Z} - Z_k)} = \frac{\tilde{Z}_j}{\tilde{Z}_k} \end{aligned}$$

Moreover

$$\begin{aligned} n_j &= \frac{1}{Z_j \frac{J(1-\psi(1-\sigma))}{\sum_i Z_i n_i} + \frac{J\psi(1-\sigma)}{N}} = \frac{\sum_i Z_i n_i}{J \tilde{Z}_j} \\ c_j &= \frac{1 - \psi}{\lambda} \frac{1}{n_j} = \frac{(1 - \psi) J \tilde{Z}_j}{\sum_i Z_i n_i} \frac{\sum_k Z_k n_k}{J(1 - \psi(1 - \sigma))} = \tilde{Z}_j \frac{1 - \psi}{1 - \psi(1 - \sigma)} \end{aligned}$$

Now notice that

$$\tilde{Z}_j n_j = \frac{1}{J} \sum_k Z_k n_k$$

which means that under \tilde{Z}_j productivity cities output equalize. When we sum it over j

$$\sum_j \tilde{Z}_j n_j = \sum_k Z_k n_k$$

so aggregate production with Z_j and with \tilde{Z}_j equalize.

Let's find e^u , n_j and h_j . Notice that

$$e^u = A_j c_j^{1-\psi} h_j^\psi$$

$$(e^u A_j^{-1} c_j^{\psi-1})^{\frac{1}{\psi}} = h_j = x_j^\sigma L_j^{1-\sigma} n_j^{-1}$$

$$n_j = (e^u A_j^{-1} (\frac{1 - \psi}{1 - \psi(1 - \sigma)} \tilde{Z}_j)^{\psi-1})^{-\frac{1}{\psi}} \cdot (\frac{\psi \sigma}{J(1 - \psi(1 - \sigma))} \sum_k Z_k n_k)^\sigma L_j^{1-\sigma}$$

$$N = \sum_j n_j = (e^u)^{-\frac{1}{\psi}} \sum_j (A_j^{-1} (\frac{1 - \psi}{1 - \psi(1 - \sigma)} \tilde{Z}_j)^{\psi-1})^{-\frac{1}{\psi}} \cdot (\frac{\psi \sigma}{J(1 - \psi(1 - \sigma))} \sum_k Z_k n_k)^\sigma L_j^{1-\sigma}$$

$$(e^u)^{-\frac{1}{\psi}} = \frac{N}{\sum_j (A_j^{-1} (\frac{1-\psi}{1-\psi(1-\sigma)} \tilde{Z}_j)^{\psi-1})^{-\frac{1}{\psi}} \cdot (\frac{\psi\sigma}{J(1-\psi(1-\sigma))} \sum_k Z_k n_k)^\sigma L_j^{1-\sigma}}$$

plug it back to expression for n_j

$$\begin{aligned} n_j &= N \cdot \frac{(A_j^{-1} (\frac{1-\psi}{1-\psi(1-\sigma)} \tilde{Z}_j)^{\psi-1})^{-\frac{1}{\psi}} \cdot (\frac{\psi\sigma}{J(1-\psi(1-\sigma))} \sum Z_i n_i)^\sigma L_j^{1-\sigma}}{\sum_k (A_k^{-1} (\frac{1-\psi}{1-\psi(1-\sigma)} \tilde{Z}_k)^{\psi-1})^{-\frac{1}{\psi}} \cdot (\frac{\psi\sigma}{J(1-\psi(1-\sigma))} \sum_l Z_l n_l)^\sigma L_k^{1-\sigma}} = \\ &= N \cdot \frac{A_j^{\frac{1}{\psi}} \tilde{Z}_j^{\frac{1}{\psi}-1} L_j^{1-\sigma}}{\sum_k A_k^{\frac{1}{\psi}} \tilde{Z}_k^{\frac{1}{\psi}-1} L_k^{1-\sigma}} \end{aligned}$$

Let's calculate $\sum_j \tilde{Z}_j n_j$ keep in mind that its equal to $\sum_j Z_j n_j$

$$\sum_j \tilde{Z}_j n_j = N \cdot \frac{\sum_j A_j^{\frac{1}{\psi}} \tilde{Z}_j^{\frac{1}{\psi}} L_j^{1-\sigma}}{\sum_k A_k^{\frac{1}{\psi}} \tilde{Z}_k^{\frac{1}{\psi}-1} L_k^{1-\sigma}}$$

Now solve for e^u :

$$\begin{aligned} e^u &= A_j c_j^{1-\psi} h_j^\psi \\ h_j &= (e^u A_j^{-1} c_j^{-\psi})^{\frac{1}{1-\psi}} = (e^u)^{\frac{1}{1-\psi}} (A_j^{-1} c_j^{-\psi})^{\frac{1}{1-\psi}} \\ &= \frac{N^{\frac{\psi}{\psi-1}}}{[\sum_j (A_j^{-1} (\frac{1-\psi}{1-\psi(1-\sigma)} \tilde{Z}_j)^{\psi-1})^{-\frac{1}{\psi}} \cdot (\frac{\psi\sigma}{J(1-\psi(1-\sigma))} \sum_k Z_k n_k)^\sigma L_j^{1-\sigma}]^{\frac{\psi}{1-\psi}}} \cdot A_j^{\frac{1}{\psi-1}} \cdot \tilde{Z}_j^{\frac{\psi}{\psi-1}} (\frac{1-\psi}{1-\psi(1-\sigma)})^{\frac{\psi}{\psi-1}} = \\ &= \frac{N^{\frac{\psi}{\psi-1}} A_j^{\frac{1}{\psi-1}} \tilde{Z}_j^{\frac{\psi}{\psi-1}} (\frac{1-\psi}{1-\psi(1-\sigma)})^{\frac{\psi}{\psi-1}} \cdot (\frac{1-\psi}{1-\psi(1-\sigma)})^{\frac{\psi-1}{\psi}} \cdot (\frac{\psi\sigma}{J(1-\psi(1-\sigma))})^{\frac{\sigma}{\psi-1}}}{\sum_j (A_j^{\frac{1}{\psi}} \tilde{Z}_j^{\frac{1-\psi}{\psi}} \cdot (\sum_k Z_k n_k)^{\frac{\sigma}{1-\psi}} L_j^{\frac{1-\sigma}{1-\psi}})} = \\ &= \frac{N^{\frac{\psi}{\psi-1}} A_j^{\frac{1}{\psi-1}} \tilde{Z}_j^{\frac{\psi}{\psi-1}} (\frac{1-\psi}{1-\psi(1-\sigma)})^{\frac{\psi}{\psi-1}} \cdot (\frac{1-\psi}{1-\psi(1-\sigma)})^{\frac{\psi-1}{\psi}} \cdot (\frac{\psi\sigma}{J(1-\psi(1-\sigma))})^{\frac{\sigma}{\psi-1}}}{\sum_j A_j^{\frac{1}{\psi}} \tilde{Z}_j^{\frac{1-\psi}{\psi}} L_j^{\frac{1-\sigma}{1-\psi}}} \cdot N^{\frac{\sigma}{\psi-1}} \cdot \frac{(\sum_k A_k^{\frac{1}{\psi}} \tilde{Z}_k^{\frac{1}{\psi}-1} L_k^{1-\sigma})^{\frac{\sigma}{1-\psi}}}{(\sum_j A_j^{\frac{1}{\psi}} \tilde{Z}_j^{\frac{1}{\psi}} L_j^{1-\sigma})^{\frac{\sigma}{1-\psi}}} \end{aligned}$$

fixed last two equalities

References

- Austin, Benjamin A, Edward L Glaeser, and Lawrence H Summers**, “Jobs for the Heartland: Place-based policies in 21st century America,” Technical Report, National Bureau of Economic Research 2018.
- Bartik, Alexander W and Kevin Rinz**, “Moving costs and worker adjustment to changes in labor demand: Evidence from longitudinal census data,” *Manuscript, University of Illinois at Urbana-Champaign*, 2018.
- Hsieh, Chang-Tai and Enrico Moretti**, “Housing constraints and spatial misallocation,” *American Economic Journal: Macroeconomics*, 2019, 11 (2), 1–39.
- Roback, Jennifer**, “Wages, rents, and the quality of life,” *Journal of political Economy*, 1982, 90 (6), 1257–1278.
- Rosen, Sherwin**, “Hedonic prices and implicit markets: product differentiation in pure competition,” *Journal of political economy*, 1974, 82 (1), 34–55.
- Saiz, Albert**, “The Geographic Determinants of Housing Supply,” *The Quarterly Journal of Economics*, 2010, 125 (3), 1253–1296.